

PERSONAL CHALLENGE

Your Name: _____

YOUR ROLE

1 What is your role on your team?

2 What is the biggest impact on your team when you fulfill your role well?

3 What is the impact when you forget something or don't communicate?

YOUR TEAM'S ROLE

1 What is your team's primary role?

2 Why is it important to other departments that your team functions smoothly and delivers on time?

3 What is the impact when something on your team breaks down?

BEING A TEAM PLAYER

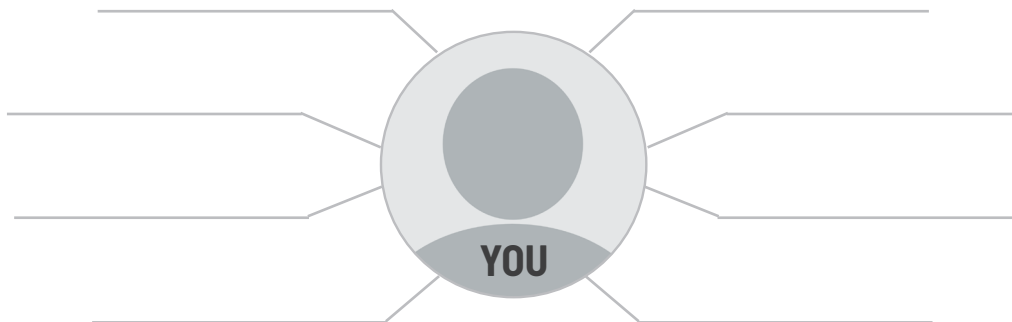
1.1 What's something your team always relies on you for, or something you're frequently asked questions about?

1.2 How can you make what you know a more readily available resource for your team?

2 What's one small thing you could improve that would have a big, positive impact on your team?

Define your A-Team

An A-Team is made of mentors, colleagues, supervisors, and people who support you most and help you be successful in your role. This also includes people who are not in your department—people throughout the dealership who are available to answer questions and make things happen for you and your customers. These are your go-to people when you need to ask for help. List those people on the lines below.



What's one small thing that I can do regularly to create stronger relationships with the people on my A Team?