

The Search for Knowledge

TEAM CHALLENGE

Instructions:

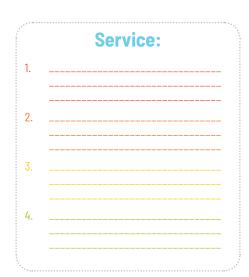
Over the next week, take the time to ask someone in each department the following questions and write their answers in their department box:

- 1. What problem does your department solve?
- 2. What need does you department meet for the customer?
- 3. What need does your department meet for the dealership?
- 4. What's the biggest source of stress for your department?

	Sales:
1.	
2.	
3.	
4.	

	Rentals:	
1.		
2.		
3.		
4.		

	Parts:
1.	
2.	
3.	
4.	





Warranty or Finance: 1. 2. 3. 4.

	Executive:
1.	
2.	
3.	
4.	



This is a great start towards breaking down silos!