


Break into groups by personality style. Read each situation, then fill in your Style's box with what you need from the other person(s) in order to solve the problem, get the job done or clear the air. Return to the full group where you will all share your answers. Write the other style's answers in the remaining boxes as they share.

SITUATION 1: When there is a problem to solve, I need...




POSSIBILITIES



ACTION



RELATIONSHIP



STRUCTURE

SITUATION 2: When we have a disagreement, the next time I see you I need...




POSSIBILITIES



ACTION



RELATIONSHIP




STRUCTURE

SITUATION 3: When there is a new task to be done, I need...




POSSIBILITIES



ACTION



RELATIONSHIP



STRUCTURE